

AMENDMENT / CLARIFICATION IN RESPONSE TO THE PRE-BID QUERIES IN THE PRE-BID MEETING HELD ON 6.1.2023, 11:30 AM AT CONFERENCE HALL OF NHM FOR THE TENDER OF SUPPLY, INSTALLATION, COMMISSIONING, OPERATION & MAINTENANCE OF OUTDOOR LED DISPLAY BOARDS AT VARIOUS GOVT. HEALTH INSTITUTIONS [Bid Reference No. OSH&FWS/2022/LED, Advt. No.21/22]

Different queries raised by the prospective bidders on the tender terms & condition, scope of work, specifications etc. were discussed. Based on the written queries / queries in the pre-bid meeting by the prospective bidders, the clarifications / amendments as decided by the committee in response to the pre-bid query of the prospective bidders are mentioned below:

Sl.		Clarification /Amendment in response to the queries
A	Commercial Terms & Conditions	
1	Section III (Clause 3.3: Scope of Work) - Digital Media Solution : Are the infrastructures available for DMM & DMP? Will this be provided by the Department?	Clarification All infrastructure requirements for DMM & DMP shall be the responsibility of the Service Provider.
2	Section III (Clause 3.3: Scope of Work) – Resource Development : i) How many resources are to be deployed at the location? ii) Can Manpower resources be located at remote location? iii) What are the basic qualification and experience required for the Manpower?	Clarification The service provider shall have to deploy manpower at each of the districts based on the location specified in the Clause 3.5 (Schedule). The manpower deployed shall have adequate skill to deal with the collection of IEC / BCC materials to be displayed at the concerned institution and the maintenance of the LED display. Similarly the service provider shall deploy manpower at its central control room with adequate skill for operation & maintenance of all the LED display Units.
3	Section III (Clause 3.3 a - Scope of Work): The scope of work mentioned operation & maintenance of 12 existing operational LED display board at 12 locations need replacement of all modules or cabinet as it already 4 years old and almost having end of life	Clarification The existing 12 operational LED display units are 4 years old and almost approaching end of life. Hence all existing LED modules need to be replaced with new modules.
4	Section III (Clause 3.3 g - Scope of Work): Pl. clarify whether manpower is to be provided at each district where the LED display units shall be operated.	Clarification This point is already clarified at Sl. No.2 above.
5	Section III (Clause 3.6 – Insurance) : The insurance certificate of all LED display boards shall only be provided after installation for the final acceptance sign off documents	Clarification Yes, the insurance certificates shall have to be provided after installation of all the LED display boards as a part of the final sign off document, which is also mentioned at Clause No. 3.8

6	<p>Section VI (Clause 6.22 : Payment Schedule) – Payment :</p> <p>a) Payment goods supplied need to be paid at least 90% as we have to pay to the OEM</p> <p>b) Payment on the basis of monthly basis can be done for the service provided</p>	<p>Clarification</p> <p>The LED service as mentioned in the tender is not based on a direct procurement modality. It is in a total outsourced (Built, Operate, Maintain and Transfer) mode. Hence payment shall only be made on a monthly basis (as per the quoted monthly price in the price schedule) as mentioned in the tender.</p> <p>Also pl. note that as per clause 6.15 of the tender, OSH&FWS / Health Department, GoO shall own the LEDs and related equipment supplied by the Agency in connection with this Agreement after the end of the contract period. Hence the bidder has to quote their monthly price by taking into account the scope of work and terms & conditions mentioned in the tender</p>
7	<p>Section VI (Clause 6.9 a :) - Agency's Team : Will there be frequent shifting of LED system required? Need to understand the frequency</p>	<p>Clarification</p> <p>Once the place for installation is finalized by the concerned health institutions, then the LED display boards has to be installed at that location only. After installation of the LED display boards at the finalized locations, it is very unlikely that the location shall be shifted.</p>
8	<p>As an Odisha based MSME industry with NSIC certificate, can we get any EMD, tender paper cost relaxation and price preference?</p>	<p>Clarification</p> <p>No such relaxation and price preference as per the tender terms & conditions. The bidder has to furnish the tender document cost & EMD as mentioned in the tender.</p>
9	<p>Section VI [Clause 6.5 (b) - Page 31] : Kindly clarify regarding mention of twelve (40 LEDs), which one is true?</p>	<p>Amended</p> <p>There is a typographical error. This is to be clarified that the no, of LED display are forty (40). The requirements of 40 LED display units are also mentioned in the Clause 3.5 (Schedule).</p> <p>Accordingly, Section VI [Clause 6.5 (b) - Page 31] is amended as: The OSH&FWS has to engage the Agency for supply, installation, operation & maintenance of forty (40) LEDs and thereafter 3 years of comprehensive warranty and maintenance. The Agency is required to perform the work during the term of this Agreement and includes all such processes and activities which are consistent with the proposals set forth in the Bid, the RFP and this Agreement and are deemed necessary by OSH&FWS in order to meet its requirements (hereinafter "Scope of Work")</p>

10	Whether it is required that for the data management, remote management and application hosting, the server should be MEITY approved data centre or it can be hosted from anywhere	<p>Clarification</p> <p>As per the scope of Service of the LED display Units at Govt. Health Institutions, only videos relating to the IEC /BCC activities of different health programs shall be displayed. There is no requirement of any data to be stored in cloud server. As only videos to the IEC /BCC activities of different health programs shall be displayed and it requires no data, MEITY approved data centre is not required.</p>
11	Section II (Point No.4): It says that in case of Consortium Lead Partner should be OEM of LED display board / authorized dealer or supplier in India. For this clause our point is OEM of LED panel will be responsible for only LED panel not for other parts and components which are as important as LED board. The wholesale responsibility of entire structure including LED panel and its hardware and software will be of implementing agency and not OEM of LED panels	<p>Clarification</p> <p>It is clearly mentioned in the Section II (Point No.4) that The Bidder (Prime Bidder in case of a Consortium) should be an established Original Equipment Manufacturer (OEM) of LED Display Board / Screen or OEM's authorized Dealer / Supplier in India and should have been in this business for a period exceeding three years as on Proposal Due Date.</p> <p>The clarification on bidder is as mentioned below :</p> <p>In case of OEM of LED panel, it can participate as a bidder, if it is involved in the services of operation, maintenance activities as well as mentioned in the scope of this tender.</p> <p>Similarly the authorized Dealer / Supplier / Service Provider of the LED display unit can also participate in the tender as a bidder, provided they furnish the manufacturing authorization from the OEM of the LED Display (as it is the major component and it is the responsibility / commitment of the respective OEM to manufacture and supply the LED modules as spare part for maintenance during the guarantee / contract period) in the format T7 of the tender document.</p> <p>In both the cases, the bidder shall be responsible for implementation of the project.</p>
12	Section II (Point No.7) – It requires supply & installation of 20 Outdoor LED display boards in last 5 years – on this point our views is that the agency who had supplied, installed & operate screen in LED Vans & outdoor Events should also be considered for this projects.	<p>Clarification</p> <p>The supply & installation of 20 outdoor LED display boards meant that 20 outdoor LED display boards with permanent installation structure as required in the scope of this tender. Installation of LED Screen in mobile Van and outdoor Events shall not be considered as Outdoor LED installations.</p>

13	Section IV (Point No.4.1.1) - Service Level Agreement: LED Uptime – In this point penalty is getting imposed on bidder / implementing agency – Our view on this point is same as above that if bidder / implementing agency will get penalized, then there is no need of OEM to be involved in this agreement.	Clarification The clarification of bidder is explained in Sl. No.12.
B	Technical Specifications	
1	Section II (Sl.No.5 – Cabinet): The selected service provider need to ensure to provide new Aluminium Cabinet only.	Clarification It is clearly mentioned in Technical Specification - Section II (Sl.No.5 – Cabinet under “Material”) that the material of the cabinet shall be Die Cast Aluminium . This shall also be ensured in the post delivery inspection by the technical committee appointed by the tender inviting authority.
2	Sections III (Clause 3.2 - Sl. No.11, Last row) Kindly confirm the LED Screens is to be audio compatible: 1000 Watts or 100 Watts?	Clarification The LED Screens is to be audio compatible – 1000 Watts.

N:B: The amendments mentioned above are to be treated as amendments in the technical specification(s) and term(s) and condition(s) of the above tender reference. All other technical specifications and terms conditions remain unchanged.

**Sd/-
Mission Director
NHM-Odisha**