

**Response to the Pre-bid queries on the RFP Document for PHC(N)  
Management Project against the Advt. No. 17/2020, Dt. 16/09/2020**

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| <b>RFP<br/>Clause<br/>No.</b>              | <b>Queries raised by the<br/>prospective bidders</b>  | <b>Response to Pre-bid queries</b>   |
|--|---|--|
| <b>Section 3,<br/>Clause -<br/>3.1 (d)</b> | The cost of project is Rs. 22, 67,794/- per institution per annum (fixed cost). We would like to request you to kindly share the components that is budgeted under this cost.   | The detailed component wise annual budget for the PHC(N) Management Project for the FY 2020-21 is at <b>Annexure-A.</b>  |
| <b>Clause -<br/>7.7</b>                    | The selected agency shall commence the service within 15 days from the date of signing of the Agreement. We would like to request you to kindly extend this timeline. Further, will authority handover the facility after repair and maintenance of building and equipments for the commencement? | <ul style="list-style-type: none"> <li>• Refer to clause no. 7.7 of RFP for commencement of service after signing of Agreement, the time line specified in the RFP shall be followed.</li> <li>• The District Health Administration will hand over the facility 'as is where is basis' to the selected Agency. However, required repair/extension work etc may be executed by the Govt. from time to time as per budget provision</li> </ul> |
| <b>Clause -<br/>6.2, (15)</b>              | Provisioning of six bedded facility (4 nos. bed for in-patients and 2 nos. as observation beds). Are Inpatient beds to be operated on 24*7 Basis. If yes, more staff would be required than clause 6.3 for In-patient services  | The facility shall be functional as per Govt. norm. However, the staff shall be available to attend emergency services/first-aid services as and when required.  |
| <b>Nil</b>                                 | Will medicines, Lab reagents and consumables be supplied by the Government authority?   | Supply of drugs, lab reagents and other consumables will be provided to the PHC(N) by the District Health Administration as per the prescribed Essential Drug List (EDL) of Government.  |
| <b>Nil</b>                                 | Will all the medical equipments and assets required for operation and maintenance of bidder be provided to bidder at  | Existing medical equipments and assets of the facility shall be handed over to the Agency 'as is where is basis'. However, Govt. may supply required   |

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|-------------------------------|--|---|
|                               | the time of handover?  | equipments/instruments as per need from time to time.   |
| <b>Nil</b>                    | Will electricity, water supply, laundry, repair and maintenance cost be borne by the authority separately?   | <ul style="list-style-type: none"> <li>• Electricity, water supply provision, repair and maintenance shall be provided by Govt.</li> <li>• Laundry service may be taken up out of RKS grant.</li> </ul> |
| <b>Nil</b>                    | We would like to request you to kindly extend the date of submission as the speed post and courier services are taking more time for delivery due to pandemic. | No changes in the date for submission of proposal.  |

## Annexure-A

| Budget for PHC (N) Management-FY 2020-21 |  |      |                     |                        |   |
|--|--|------|---------------------|------------------------|---|
| Sl. No.                                  | Component  | Unit | Unit cost (Maximum) | Cost Estimate (Annual) | Remarks   |
| <b>A.</b>                                | <b>Manpower cost</b>   |      |                     |                        |   |
| 1  | <b>Allopathic Medical Officer</b><br>Budget for KBK Districts: Base @Rs.58344/- (including 5% increment of last year base salary Rs.55566/-) + PI (max 25%) @ Rs.14586/- + KBK Rs.10000 = Rs.82930/- p.m | 1    | 82,930              | 9,95,160               | <p>a) <b>Annual increment</b> : Staff shall be eligible to get on completion of 11 months continuous service in the same project.</p> <p>b) <b>Performance Incentive to staff</b> : PI to Staff shall be released on annual basis. It will be in proportionate to the performance of the Agency as per their annual performance assessment conducted by the district. Following norms to be followed:</p> <ul style="list-style-type: none"> <li>- If the PHC score 80% &amp; above: 25% PI on base remuneration.</li> <li>- If the PHC score 75%-79%: 20% PI on base remuneration.</li> <li>- If the PHC score 70%-74% : 15% PI on base remuneration.</li> </ul> |
|  | <b>Allopathic Medical Officer</b><br>Budget for Non-KBK Districts : Base @ Rs 58344/- (including 5% increment of last year base salary Rs.55566)+ PI (Max 25%) @ Rs 14586 = Rs. 72,930/- pm.             | 1    | 72,930              |                        |   |
| 2  | <b>AYUSH Doctor</b><br>Budget for KBK Districts: Base @Rs.24171 /- (including 5% increment of last year base salary Rs.23020) + PI (Max 25%) @ Rs.6043/- + KBK incentive @ Rs.4000 = Rs. 34,215/- p.m    | 1    | 34,214              | 4,10,568               |   |
|  | <b>AYUSH Doctor</b><br>Budget for Non-KBK Districts : Base @Rs.24171/- (including 5% increment of last year base salary Rs.23020) + PI (Max 25%) @ Rs.6043/- = Rs.30,214/- p.m.                          | 1    | 30,214              |                        |   |
| 3  | <b>ANM/SN</b><br>Base @Rs.12322/- (including 5% increment of last year base salary Rs.11735) + PI (Max 25%) @ Rs.3080/- = Rs.15,402/- p.m.   | 1    | 15,402              | 1,84,824               |   |
| 4  | <b>Pharmacist:</b><br>Base @Rs.12747/- (including 5% increment of last year base salary Rs.12140) + PI (Max 25%) @ Rs.3187/- = Rs.15,934/- p.m.  | 1    | 15,934              | 1,91,208               |   |

|                                       |   |   |          |                  |   |
|---------------------------------------|---|---|----------|------------------|---|
| 5                                     | <b>Lab Technician:</b><br>Base @Rs.12747/-(including 5% increment of last year base salary Rs.12140) + PI (Max 25%) @ Rs.3187/- = Rs.15,934/- p.m.  | 1 | 15,934   | 1,91,208         |   |
| 6                                     | <b>Attendant-cum-Sweeper:</b><br>Base @ Rs.9278/-(including 5% increment of last year base salary Rs.8836/-) p.m.   | 1 | 9,278    | 1,11,336         |   |
| <b>Sub Total:</b>                     |   |   |          | <b>20,84,304</b> |   |
| <b>B.</b>                             | <b>Programmatic cost:</b>   |   |          |                  |   |
|                                       | <p>The following suggestive activities can be taken up by the NGO:</p> <ul style="list-style-type: none"> <li>- Mass awareness campaign to increase OPD</li> <li>-Local specific disease screening camp</li> <li>- Case follow up</li> <li>-Staff capacity building</li> <li>- Any innovative activities relating to the health programme</li> <li>- Any other activities as per situational need.</li> </ul> |   | 75,500   |                  | Detail plan to be worked out in consultation with the local Block Public Health Officer |
| <b>C</b>                              | <b>Institutional Overhead Cost:</b>   |   |          |                  |   |
|                                       | The Institutional Overhead cost shall be utilized towards Contingency/ stationary/ supportive supervision & monitoring/ internal staff meeting/documentation/ audit/monthly mobile allowance to staff (MBBS MO-Rs. 300/-, AYUSH MO-Rs. 300/-, Pharmacist- Rs. 250/-, ANM- Rs.250, LT- Rs. 250/-) / any other miscellaneous expenses as per need.  |   | 1,07,990 |                  | 5% of the total manpower & programme cost.  |
| <b>GRAND TOTAL BUDGET (PER ANNUM)</b> |   |   |          | <b>22,67,794</b> |   |