

**Compiled statement of queries received w.r.t Pre-Bid meeting Held on 14.01.2019, 11:30 AM at NHM Conference Hall on
Selection of Service Provider Agency for Engagement of Swasthya Mitra under State Health Assurance Society**

Sr No	Clause No/ Page No	Name of SPA	Existing Provision in RFP	Queries raised by Prospective Bidder	Justification	Clarification/ Ammendment on Pre-Bid Query
1	Page No 5, Clause No 4	J.S. Enterprises	Earnest Money Deposit- EMD exemption is allowed to local MSEs registered for the same service for which it is applied for in Odisha as per the Finance Govt Circular 21926 Dtd 12.08.2015	It is requested to confirm whether EMD exemption is applicable for us. As we have already MSEs registered firm vide MS Registration no- NCIC/GP/CUT/2018/65225/1995 date- 20.12.2018 & Govt. Purchase registration no NSIC/GP/CUT/2018/0034556		Clarification: MSEs registered for the same service is eligible for EMD exemption. i.e., the Agency shall only claim EMD exemption if and only if the certificate issued to the agency clearly signify the HR and Manpower Service Agency.
2	Page No 7, Clause No Aj	J.S. Enterprises	ISO 9001:2008 OR OHSAS 18001:2007 certificate	It is submitted that we have ISO certification i.e., ISO 9001:2015 vide Certificate No IS/1706JS/106 dated 27.06.2017, Kindly confirm whether our firm is eligible for applying this tender.		Clarification: Higher version of ISO certification is also eligible.
3	Page No 7, Clause No Aj	L & K Services	ISO 9001:2008 OR OHSAS 18001:2007 certificate	ISO 9001:2015 acceptable by the committee	ISO 9001:2015 revised version of 9001:2008	Clarification: Higher version of ISO certification is also eligible.

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4	Page No 13, Clause No- 2	L & K Services	Performance Security	Concessional Payment of Performance Security Money	As per Govt. of Odisha, Finance Department office Memorandum No- 13681/F Date- 19.04.2018.	Amendment: (New clause at GCC of Performance Security) f. As per the finance department memorendum No FIN-CODES-RULE-0005-2015-13681/F Date:- 19.04.2018 local startups would be required to make payment of 25% of the performance security prescribed, if any to ensure due performance of the contract if selected as per the tender terms and conditions
5	Page No 23, Clause No-2	Shakti Security Agency	The bidder should have minimum annual average turnover of Rs 2.00 crore during last three financial years i.e., 2015-16, 2016-17 and 2017-18 (as per the last published balanced sheet)	Against requirement of 149 Swasthya Mitra (skilled worker) approximate expenditure will be Rs. 27576136/- approximately. (per Annum). It has been calculate taking in to account of daily wages of Rs. 370 per month, EPF @13%, ESI @4.75 & GST@ 18%. So as per OPWD code the turn over should be not more than 35% of the estimated cost. Clarification required if it is deviance of OPWD code		Clarification: No Change in the existing criteria.

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6	Page No 23, Clause No-5	Shakti Security Agency	Should have engaged 200 or more manpower in a single contract in any Government Department/ PSU/ Pvt Sector	For engagement of 149 worker a single work order of 200 or more manpower is required. It is contrary to OPWD code. It may be reduce to 100 or 110. Please clarify		Clarification: No Change in the existing criteria.
7	Page No 23, Clause No-6	Shakti Security Agency	ISO 9001:2008 OR OHSAS 18001:2007 certificate	Bidders having ISO quality certificate of ISO 9001:2015 will be treated as equivalent to ISO 9001:2008 OR OHSAS 18001:2007. Clarification required if Agency having ISO certificate of 9001:2015 can participate/ qualify.		Clarification: Higher version of ISO certification is also eligible.
8	Page No 25, Clause No: b		Technical Capability: Engaging Manpower more than 300 in Government/ PSU/ Private Sector			Amendment: Technical Capability: Engaging Manpower more than 200 in Government/ PSU/ Private Sector.
9	Page No 34 Clause No	L & K Services	PARAMETER	Need clarification parameter submitted by hard copy or PPT	Presentation format should mentioned	Clarification: Presentation to be printed and signed copy to be submitted with the tender. Only bidder qualifying the minimum eligibility criteria as per the tender shall be called for the presentation with ppt format limiting to 10 slides. The presentation should be in (*.ppt or *.pptx) format.

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10	Page No 35, Clause No - Format T1	L & K Services	EMD	Provide space for MSME certificate details	In the checklist separate column need for exemption details	Clarification: Vendor wishing to avail exemption of EMD must submit the local MSE registration certification and mention it at the point no 1 of the Page no 35 in the document check list. However the page no shall be mentioned against such certificate attached.
11	Page No 26, Clause No 1-5	Jagannath Prasad Nursery	Time line for delivery of Services	NHM should give weightage to consider the agency who is having the skilled manpower with excellent exposure in health sector (Hospital) in the capacity of senior management staff in the department of HR and Hospital administration with more than 15 years of experience	Sir, M/s Jagannath Prasad Nursery has its manpower/staff, which is having 17 years experience in health care industry (hospitals of its repute) in the position of Head HR and Administraotr. Experience staff in a senior position in health sector can manage and manage the clause - 1 to 5 services professionally and can meet the target of NHM very well and in time than others who is not having work exposure nor experiences in the same sector	Clarification: NO Change in the existing criteria

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12	Page No 16, Clause No 14 (a-e)	Jagannath Prasad Nursery	Force Majeure	The force majeure is clearly indicating the work efficiency of an Agency	To meet the force majeure either the agency has engaged its manpower in hospital sector previsously or the agency has the highly skilled and experience staff/ manpwoer who is having excellent working exposure/ experiences in the hospitals of its reput more than 15 years in a very senior postions in HR & administration department and has managed a large number of manpower i.e., aroound 1000 manpower/ workforce in any corporate hospital M/s Jagannath Prasad Nursery has such manpower who can comply all the force majeure given in clause 14 (a-e) very effectively. That is why we hope the department will consider the right agency that can be competent enough to deliver its services better.	Clarification: NO Change in the existing criteria.