

AMENDMENT/CLARIFICATION IN RESPONSE TO THE PRE BID QUERIES IN THE PRE BID MEETING HELD ON 21.07.2018 AT 3.30 PM AT CONFERENCE HALL OF NHM ON RFP FOR THE OPERATION AND MANAGEMENT OF PHC UNDER NHM.

Different queries raised by the prospective bidders on the RFP for the Operation and Management of PHC were discussed. Based on the queries in the pre bid meeting by the prospective bidders, the clarification / amendments as decided by the Committee in response to the pre bid queries of the prospective bidders are mentioned below.

SI no	RFP clause	Queries raised by the prospective bidders	Clarification/Amendment in response to the queries
1	Clause no.6.3: Human Resources to be required for O&M of PHC project	The age limit for the appointment of MBBS doctor and other personnel may be relaxed.	Amended No age limit for the PHC staff. However the Staff should be able & fit enough to deliver the required services as prescribed in the RFP without any shortcoming.
2	Section 1: Notice Inviting Proposal, point no.3, Para 1.	The last date of proposal submission may be extended.	Change in the last date of submission of bid from 3rd August, 2018. Time: 5 PM to 6th August, 2018, Time: 5 P.M. Opening of proposal at the District level: 7th August, 2018 at 11 AM.
3	Clause no. 6.3: Human Resources to be required for O&M of PHC project	The salary of the MBBS Doctor and LT may be enhanced to get suitable and existing persons	Clarification Salary of the staffs will be the discretion of the Agency without compromising with the qualification for the post and quality of service to be delivered as prescribed in the RFP.
4	Clause no. 3.6. EMD Deposit.	The EMD amount may be waived from the advertisement as qualifying criteria for submission of the proposal.	No change in the RFP criteria.
5	Section 1: Notice Inviting Proposal, Point no.3, Para 2.	The participants suggested that the proposal may be allowed to be submitted through online or by hand.	Amended. The proposal is allowed to be submitted through Courier along with speed post and registered post.
6	Section 6. Clause no. 6.2. Point no. 13	There should be some provision to purchase the drugs in emergency by the PHC at their level.	Clarification It was clarified that correct indenting need to be placed to avoid stock out of drugs in the centre. The prescription of the medicine is to be as per EDL. In case of emergency situation and non availability of the medicine local purchase could be made from RKS funds subject to a maximum of 20% of the allotment with due approval from RKS post facto.

7	Section 6: SERVICE DESCRIPTION AND RESPONSIBILITIES	The list of services mentioned in the RFP needs to be specified.	Clarification The list of services is already mentioned in Section 6: SERVICE DESCRIPTION AND RESPONSIBILITIES of the RFP.
8	Clause no.6.3: Human Resources to be required for O&M of PHC project	More nos. of human resources (Doctors) to be appointed in the PHC to provide specialist services.	Clarification Services of the Specialist doctors shall be hired on a "Fixed Day" basis as per the case load of the disease.
9		Medico-Legal cases: The document, RFP, is silent in this regard. Hence it should be exempted.	Clarification Medico legal issue is to be dealt as per extant statute.
10	Clause no.6.3: Human Resources to be required for O&M of PHC project	Appointment of at least two Staff nurses per PHC as per IPHS standard instead of ANMs.	Clarification ANMs can conduct normal delivery. Subsequently their capacity may be developed through SAB training.
11		Health Insurance for all families.	Clarification It's a matter of policy decision, so not a part of discussion on RFP.
12	Clause no. 3.2. Point no. 9.	Experience of the bidder in health activities for three years	Amended Minimum three years of working experience of the bidder in health sector is essential. Score sheet is accordingly modified.
13	Clause no. 3.2. Point no. 10 & 14.	The annual turnover criterion from 25 lakh to 20 lakh and fixed asset from 10 lakh to 8 lakh.	No change in RFP criteria

NB: All other points in the RFP document remain unchanged.

Sd/-
Mission Director
NHM-Odisha

SCORING SHEET FOR THE ASSESSMENT OF THE BIDDER FOR PHC MANAGEMENT PROJECT UNDER NHM, ODISHA

Name of the Organization :

Name of the PHC applied :

District :

Sl.	Areas of assessment	Maximum marks	Marks obtained	MOV
1	Registration & establishment (20 marks)			
	a) Years of existence of entity registered under Society Registration Act/Indian Trust Act/Indian Religious and Charitable Act/ Company Act OR Medical College (5--10 yrs-3marks, >10 yrs-5 marks)	5		Registration certificate
	b) Registered under 80G (if yes-2 mark, if No-0 mark)	2		80 G regd. certificate
	c) Working experience on health sector in the applied district (Completion of one year-5 marks, completion of two years-7.5 marks and completion of 3 years & above-10marks)	10		MOU/Sanction order/Agreement
	d) Governance System: (Meeting & Minutes of the Executive Committee/ Governing body/ Any other body meeting based on bye-law/Memorandum of the Society/registration document of last three financial years till 2017-18 (Less than 50% meeting-0 mark, 50%-75% meeting - 1 mark , >75% meeting - 3 marks)	3		Proceeding/ Meeting register of GB/ EB/Any other body
2	Field level Experience (45 marks)			
	a. Years of experience in implementing projects in health sector. (>3-5 yrs=3 marks, > 5 yrs= 5 marks)	5		MoU/Sanction Order/Agreement
	b. Years of experience in implementing projects in health sector with the support of Govt. (>3-5 yrs=3 marks, > 5 yrs= 5 marks)	5		MoU/Sanction Order/Agreement
	c. Years of experience in Managing Hospitals. (1-3 years= 5 marks; > 3 to 5 years=7 marks,> 5 years=10 marks.)	10		MoU/Sanction Order/Agreement
	d. Experience in providing comprehensive primary health care services at institutional level (Maternal Health, Neonatal & Infant Health, Child health, Adolescent Health, Reproductive Health & Contraceptive services, Management of Chronic Communicable Diseases, Basic OPD Care, Management of Non-Communicable diseases, Management of Mental Illness, Dental Care, Eye Care/ENT Care, Geriatric care, Managing emergency Medicine store) (>3-5 yrs=5 marks, >5 to 10 yrs= 7 marks,> 10Yrs=10 marks)	10		MOU/Sanction order/Agreement

	e. Multistate experience in managing health Institutions. (Less than 1 yr-0 marks, 1 yr or above- 5 marks)	05		MoU/Sanction Order/ Agreement
	f. Experience in managing/part of any Network of hospitals: 1. Period 1 to 3 years-3 marks 2. Period >3 to 5 years- 4 marks 3. Period >5 years- 5 marks	05		MoU/Sanction Order/ Agreement
	g. Own Patient referral transport services (1-3 yrs=3 marks, > 3 yrs – 5 yrs= 4 marks & > 5 years= 5 marks)	05		Log book/ other relevant document
	Financial strength(20 marks)			
3	a. Total financial turn over for last three financial years (2014-15, 2015-16 & 2016-17) >75 lakhs-1 Crore -5 marks, > 1 Crore -1.50 Crores- 7 marks, > 1.50 Crore=10 marks)	10		Audit report of last three financial years.
	b. Proper maintenance of all books of accounts (Assessed through verification)Y/N: Yes-4 marks & No- 0 marks.	4		Record/ register verification
	c. Fixed assets in the name of the organization (Rs. 10-12 lakhs assets-4 marks, > 12 lakhs assets-6 marks)	6		Balance sheet & fixed asset register
	Staffing: Other strength (10 marks)			
4	Agencies having all staffs such as Allopathic doctor, Staff nurses/ANM, Pharmacist & LT in the payroll of the organization. (1-3 yrs = 5 marks, >3- 5 yrs= 7 marks, >5 yrs=10 marks).	10		Acquaintance & HR documents
5	Other Strength: (05 marks)			
	If the Organization received any National/State/District Level award for significant contribution in social development sector (National level-5 marks, State Level- 4 marks, District Level- 3 marks)	05		
Total		100		

Signature of the Assessment Team

Name	Designation	Signature

NB: The proposal will be qualified if it scores at least 50 marks or more in Technical evaluation